

# Storia di un'eccellenza.

Sosteniamo l'agricoltura dal 1946.

A history of excellence.



*Growing Attitude*

**SIPCAM OXON** | *Group Profile*



# Un modello di business unico.

Due realtà, una sola passione.

Two groups, one passion.



*Growing Attitude*

SIPCAM OXON is an Italian multinational group of companies focusing on agriculture and providing a complete range of

**agrochemicals - nutritional specialties - chemical intermediates**

featuring high innovation, economic and environmental sustainability.

SIPCAM OXON **stands out for its capacity to offer targeted solutions** able to meet the evolving needs of farmers and food chains

# Italiana, privata e indipendente.

## L'impronta della famiglia.

An Italian, private and independent family company.



## Growing Attitude

**Nadia Gagliardini**  
Presidente  
Sipcam Oxon

Sipcam Oxon  
President

**Giovanni Affaba**  
Amministratore  
delegato Sipcam Oxon

Sipcam Oxon  
Managing Director

**1946**

Nascita di Sipcam, azienda specializzata nella produzione e commercializzazione di agrofarmaci.

Sipcam is established, a company specialized in production and marketing of agrochemicals.

**1970**

Nascita di Oxon, con l'obiettivo di produrre in proprio la sintesi chimica di principi attivi agrofarmaci.

Oxon is established with the scope of in-house synthesis of agrochemical active ingredients.

**1970**

Processo d'internazionalizzazione attraverso la creazione di nuove società, l'acquisizione del controllo o la partecipazione in imprese locali.

Internationalization process through the establishment of new companies, and the control of or interest in local companies.

**2012**

Alleanza con Sumitomo Corporation e Nihon Nohyaku Co. Ltd.

Alliance with Sumitomo Corporation and Nihon Nohyaku Co. Ltd.

**2014**

Nascita di Sipcam Nichino Brasil, joint venture al 50% con Nihon Nohyaku Co. Ltd.

Establishment of Sipcam Nichino Brasil, 50% joint venture with Nihon Nohyaku Co. Ltd.



Il gruppo SIPCAM OXON è costituito da due entità legali distinte (Sipcam e Oxon), che fanno capo a un'unica proprietà e a un unico management che, pur operando in maniera autonoma, agiscono in sinergia e con mission e vision condivise.

The SIPCAM OXON Group is made up of two different legal entities (Sipcam and Oxon) depending on one single ownership and management that, even though operating independently, operate in synergy with shared mission and vision.



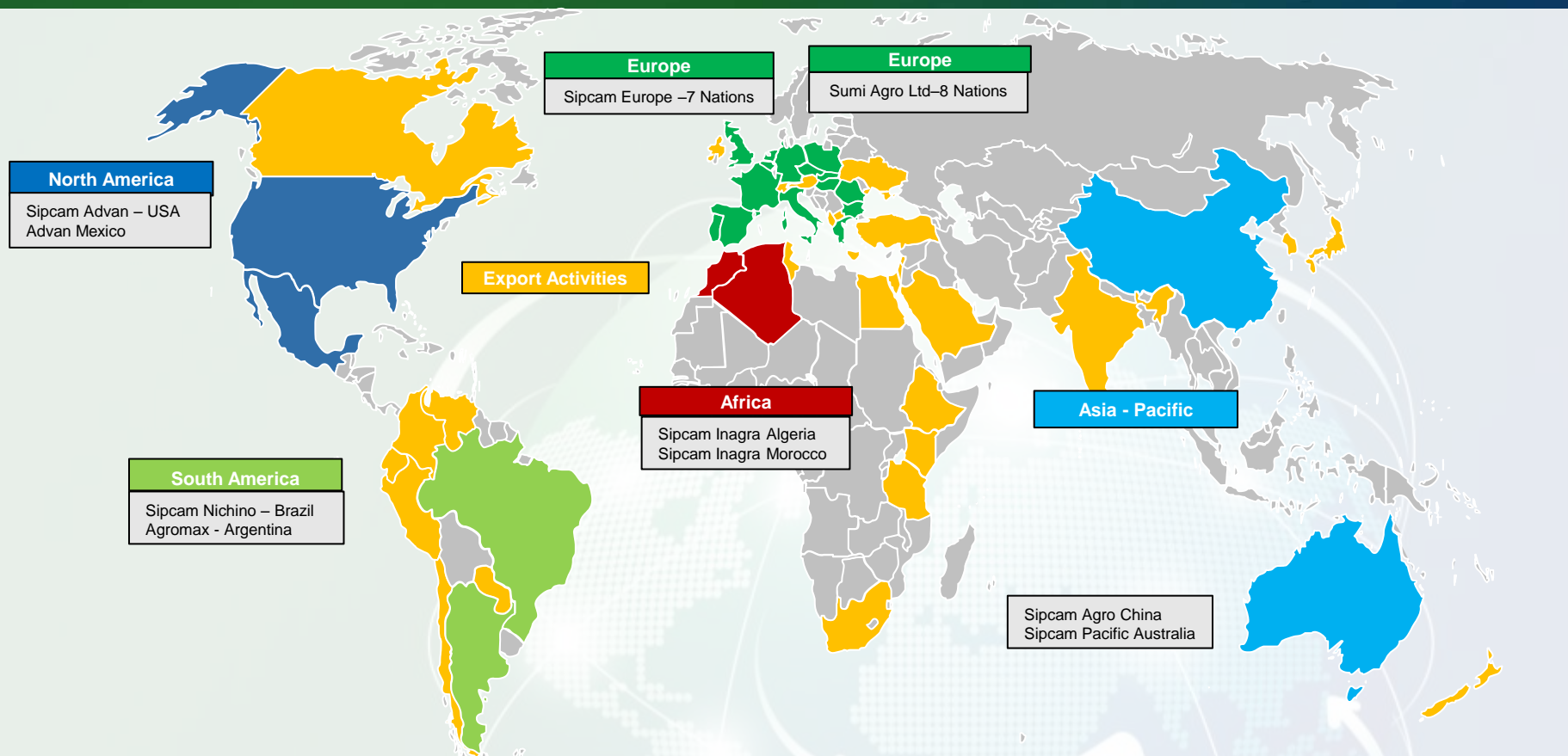
# Rete distributiva capillare.

Presenza in tutti i continenti.

A widespread distribution network.



*Growing Attitude*



*Sumitomo Corporation and Nihon Nohyaku have minority shares in Sipcarn Europe and in Sipcarn Pacific Australia; Sipcarn S.p.A. has minority shares in Sumi Agro LTD; Sipcarn S.p.A and Nihon Nohyaku have a 50-50 JV in the Brazilian Company Sipcarn Nichino Brasil*

# Rete distributiva capillare.

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## Sipcam Europe\*

Italy, Spain, Portugal, Greece  
UK, Benelux



## Sumi Agro LTD\*\*

France, Germany, Poland, Czech,  
Slovakia, Hungary, Romania,  
Bulgaria



\*Sumitomo Corporation and Nihon Nohyaku have minority shares in Sipcam Europe; \*\*Sipcam S.p.A. has minority shares in Sumi Agro LTD

# Nutrire proteggere e curare.

## Investire nell'agrofarmaco.

Feeding the planet: investing in crop protection.



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### AGROCHEMICAL WORLDWIDE MARKET RANKING 2013 (60689 \$M)

Rank	Company	Turnover (\$m)
1	Syngenta	11.413 (18,8%)
2	Bayer	10.418 (17,2%)
3	Basf	6.942 (11,4%)
4	Dow	5.523 (9,1%)
5	Monsanto	4.804 (7,9%)
6	DuPont	3.558 (5,9%)
7	Adama	2.876 (4,7%)
8	Nufarm	2.297 (3,8%)
9	FMC	2.146 (3,5%)
10	Sumitomo	2.020 (3,3%)

Rank	Company	Turnover (\$m)
11	UPL	1.607 (2,6%)
12	Arysta	1.501 (2,5%)
13	Cheminova	1.101 (1,8%)
<b>14</b>	<b>SIPCAM OXON</b>	<b>514 (0,8%)</b>
15	ISK	502 (0,8%)
16	Chemtura	449 (0,7%)
17	Nippon Soda	444 (0,7%)
18	Gowan	443 (0,7%)
19	Nihon Nohyaku	442 (0,7%)
20	Kumiai	441 (0,7%)

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